

BENEFITS & HIGHLIGHTS

2022 Annual Summary

Our Vision

The leading Australasian Council improving outcomes in the delivery of government procurement and construction.

Our Mission

To deliver optimum value for members through creating, promoting, and sharing of procurement and construction best practice information, intelligence, and insights.

Who we are

Australasian Procurement and Construction Council (APCC) is the peak reference body for public sector procurement and construction policy and delivery. Working together, the collective optimises procurement, construction, asset management and property management outcomes through collaboration, national consistency, and making it easier for suppliers to do business with government.

The Council currently consists of 38 agencies with procurement and construction policy responsibility and agencies with significant procurement spend. The APCC's program of work covers all that government buys and builds.

What we do

Through leadership and collaboration, the APCC is a center of excellence on policy, principles, and best practice, and fosters working relationships that optimise government procurement and construction outcomes.

APCC takes members beyond a single jurisdictional approach and leverages the expertise of the whole, reducing duplication of effort and providing opportunities to improve value-for-money outcomes from every procurement dollar spent.

How we do it

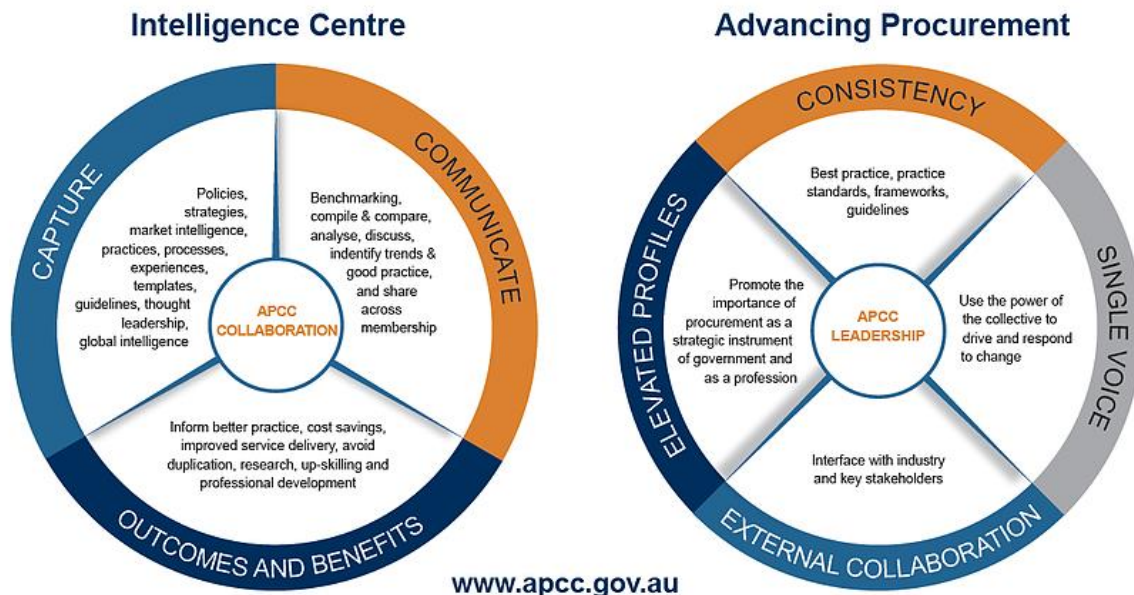
Our work program is dynamic and adapts to the current priorities of our members. Where there is commonality, we bring together communities of practice to broaden the viewpoint of a single jurisdiction, thereby providing access to a wider portfolio of solutions to deliver improved value-for-money outcomes.

Each of our special interest groups produce a 12-month work program that reflects current trends, emerging practices, and jurisdictional priorities. The work programs directly reflect the overarching direction of APCC, as set out in its Strategic Plan.

APCC fosters meaningful partnerships across government agencies and other stakeholders to promote a consistent and coordinated Australasian approach to government procurement.

Collaboration & Leadership

Through leadership and collaboration, the APCC creates and facilitates information networks designed to avoid duplication across the membership, and to source and share new ideas.



The APCC membership helps staff deliver the greatest possible value for your organisation, stakeholders, and clients. We source information that crosses internal and external boundaries and is often not available through any other mechanism.

Benefits

The APCC takes its members beyond a single jurisdictional approach, providing access to an Australasian collective of leaders in the four discipline areas of procurement, construction, asset management, and property management, to generate innovative solutions. The APCC is both an Intelligence Centre for its members, and an overall leader in Advancing Procurement.



We source information for our members that crosses internal and external boundaries



This information is not available through any other mechanism



Insights allow staff to deliver the greatest possible value



Agencies can derive significant savings and efficiencies in spend, time and effort through development of best practice, and sharing of approaches, documents and materials

Therefore, Members:



Avoid duplication in effort and resources



Leverage the expertise and experience within the membership, contributing to professional development



Access innovative business solutions, strategies, materials and tools

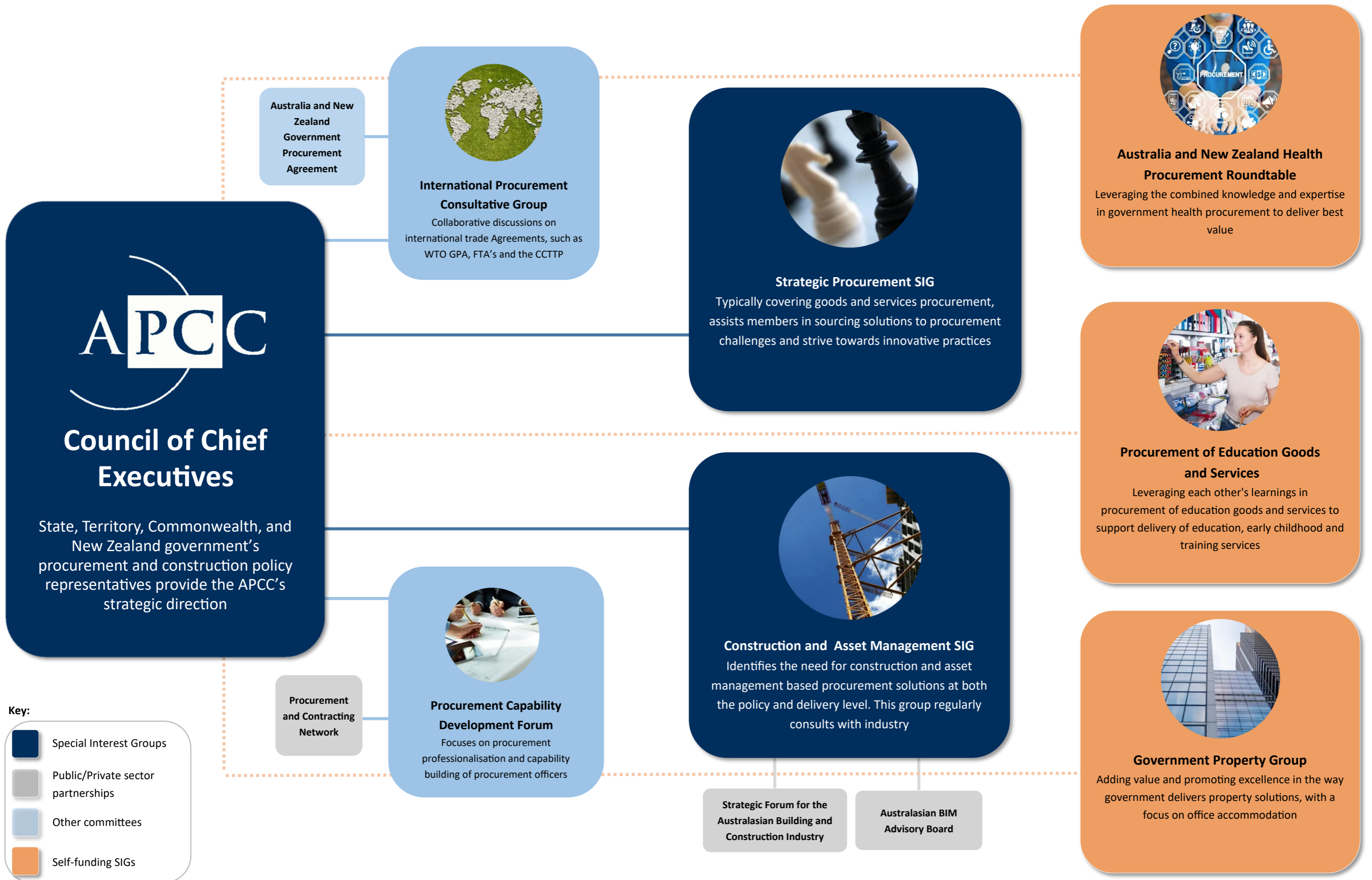


Participate in opportunities to buy and build better



Have the opportunity to compare and improve

APCC Committees, Governance and Reporting Structure



SIG = Special Interest Group

APCC Committees, Governance and Reporting Structure

Active SIG Sub-groups, Projects and Initiatives

Strategic Procurement

Working Groups

- Procurement Function Performance Analysis

Interactive Roundtables

- Travel
- Workforce Resources
- Energy
- Environment, Social and Governance
- Indigenous Procurement Policies



Digital Procurement



ICT Commercial Strategies



Social Services

Australia and New Zealand Health Procurement Roundtable

Category Working Groups

- Pharmaceuticals
- Catering
- Medical Equipment
- Prostheses
- Data and Analytics
- Locums and Agency Nursing Staff
- Environment, Social and Governance

Interactive Roundtables

- Waste
- ENSP Products
- Robotics
- Linen & Laundries

Construction and Asset Management

Working Groups

- Environmentally Sustainable Procurement
- National Prequalification Scheme (NPS)

Interactive Roundtables

- Asset and Facilities Management
- Productivity & Efficiency Comparisons
- Contracts



Building and Construction Industry Alliance



Australasian BIM Advisory Board

Working Groups

- Communication and Collaboration
- Risk Allocation

Technical Working Groups

- Asset Management
- BIM Benefits Metrics
- Prequalification and Mutual Recognition
- Harmonisation

Procurement of Education Goods and Services

Initiatives

- Waste Management and Removal Services
- Servicing geographically remote schools
- Modern Slavery
- Cleaning Contracts

Government Property Group

Initiatives

- HUBs, Flexible Working Arrangements & Activity-based Working
- Carbon Emissions
- Future Accommodation Strategy
- E-Vehicle Infrastructure

Program Structure

Over 2022, APCC concentrated on the following procurement, construction, asset management, and property management streams as depicted in our Committees, Governance and Reporting Structure.

Various committees have been established to drive projects and initiatives that are designed to identify and realise immediate and future savings, efficiencies, and create value that considers the needs of the end-users: the community.

In addition to our core streams, we convene three forums to enable fluid collaboration with the relevant industries:

- **Australasian BIM Advisory Board (ABAB)**

Government and industry representatives

collectively promote and provide leadership on best practice and consistent approaches to digital delivery (Building Information Modelling, Digital Engineering, Digital Twins) practices, standards, and requirements.

- **Strategic Forum for the Australasian Building and Construction Industry (ACIF)**

To drive greater productivity in the building and construction sector, this alliance between APCC and the Australian Construction Industry Forum, brings government and industry together to tackle construction procurement challenges collectively.

- **Procurement and Contracting Network**

The industry-wide network supports the implementation of the strategies in the Australian and New Zealand Procurement Capability and Workforce Development Strategy.



At a glance

For the APCC, 2022 was a year highlighted by strong collaboration, increased cross-jurisdictional engagement, and a collective will to solve common procurement challenges. The APCC affirmed its status as the peak representative body for public sector procurement and construction policy and delivery with all procurement policy agencies across Australia and New Zealand as members.



143 Agencies Engaged

In 2022, more than 140 agencies engaged through the APCC to share knowledge and develop innovative solutions in procurement and construction in response to the changing needs of government.



38 APCC Member Agencies

The number of agencies who are financial members of APCC has increased to 38.



803 Practitioners Networking

APCC's recognition as the peak representative body for public sector procurement and construction remains strong, with more than 800 practitioners networking through the APCC in 2022.



137 Meetings Held

In 2022, over 130 APCC events were hosted, allowing members and guests to collaborate on critical and emerging topics across the public procurement landscape.



60 External Stakeholder Connections

Building partnerships with external stakeholders in industry and academia is critical to delivering the strategic objectives of the APCC. The APCC collaborated with 60 external organisations over the course of 2022.

At a glance



6 Best-Practice Publications

Allowing agencies to unlock greater value from their procurement activities, our members developed 6 best practice guide publications that were either released or are at the penultimate stage.



12 Dedicated Collaborative Roundtables

Members came together to share, innovate, and create solutions in our dedicated roundtables on hot topics including workforce resources, electric vehicle fleets and infrastructure, robotics in prostheses, and environmental and indigenous procurement policies.



111 Member Information Requests

In 2022, members reaped the benefits of the APCC network, with more than 100 information requests facilitated over the 12-month period.



36 Cross-Jurisdictional Environmental Scans

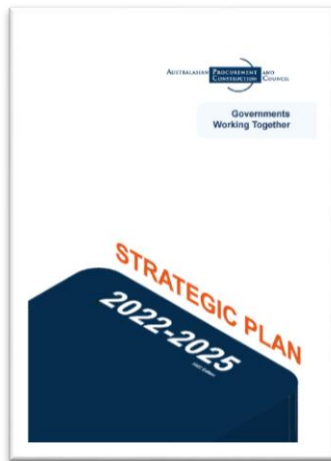
The APCC curated 36 cross-jurisdictional environmental scans over the year, enabling members to make comparisons and gauge their level of procurement sophistication and maturity. The data in these scans are highly valued and utilised by members to leverage existing knowledge and improve their procurement function and value-for-money outcomes.



6 Joint Submissions made to Government & Industry Reviews

In 2022, the APCC developed and submitted 6 submissions to government and industry enquiries and reviews, including Infrastructure Australia, the Australian Bureau of Statistics ANZSCO Classification Review, the Joint Committee of Public Accounts and Audit Inquiry into Commonwealth Procurement, and the NSW Anti-slavery Commission.

New Releases for 2022



The latest [APCC Strategic Plan 2022-2025](#) articulates the APCC collective’s values, vision, and mission and details goals and strategies to collaborate to lead and improve public sector procurement and construction.

Supporting the delivery of our Strategic Plan is the [2022-2023 Implementation Plan](#) endorsed by the APCC Council of Chief Executives in November 2022.

Released in October 2022, the [Engagement and Retention of your Procurement Staff](#) flyer, endorsed by the Chartered Institute of Procurement and Supply (CIPS) addresses the various reasons why staff may leave the workplace and provides possible solutions to assist executive leaders in supporting their line managers to retain procurement staff.



The Procurement Profession dedicated webpages, including the re-design of the pre-existing landing page that introduces the [Australasian Procurement Professionalisation Agenda](#), the candidate-focused ‘[A Career in Procurement](#)’ page, and the ‘[Professional Bodies](#)’ directory went live in November 2022.

Strategic Plan 2022-2025

The APCC's Strategic Plan articulates the direction of the APCC - as set by the Council of Chief Executives and delivered through the work of the Special Interest Groups, Roundtables and Working Groups through their initiatives, publications, and work plans. The deliverables are reviewed annually to ensure the focus is refreshed to match the dynamic nature of government procurement.

Our Four Disciplines

The APCC embraces the full spectrum of procurement and construction policy and delivery with a focus on professionals and practitioners across our four disciplines:



Public works construction from buildings to other infrastructure



Covering all forms of goods and services, including strategy and the end-to-end process



Delivery of integrated strategic asset management



Owned and leased government property, particularly office accommodation

Our Values



To share knowledge



A coordinated and collaborative approach



Professional integrity

Our Vision

The leading Australasian Council improving outcomes in the delivery of government procurement and construction.

Our Mission

To deliver optimum value for members through creating, promoting, and sharing of procurement and construction best practice information, intelligence, and insights by:



2022 Deliverables

Goal: To strengthen the APCC as the peak reference body for public sector procurement and construction

Construction Procurement

The reset of the Australasian BIM Advisory Board’s strategic direction to ensure relevance to governments and the building and construction industry is underway. The reset looks to the future of digital delivery in Australia and New Zealand and the emerging challenges and gaps in the consistent adoption of digital delivery. The Advisory Board’s remit incorporates all digital delivery including digital engineering, digital twins, smart cities and more.

Aggregated Engagement Statistics

Throughout the year, the APCC brought together more than 140 government agencies to share, innovate and create solutions together. This increased engagement is mirrored by an increase in membership levels with all Australian states and territories, the Commonwealth Government, and the New Zealand Government members of the APCC.

	Maintain current library of jurisdictional information	Membership levels, at least, maintained	Number of regular professionals engaged on SIGs	Number of meetings held in 2022
SPSIG	Increased	✓	10	4 meetings
CAMSIG	Maintained	✓	17	4 meetings
ICTSIG	Increased	✓	14	7 meetings
SSP CoP	Increased	✓	11	6 meetings
EDUSIG	Maintained	✓	6	4 meetings
ANZHPR	Increased	✓	9	4 meetings
GPG	Maintained	✓	9	8 meetings
DPSIG	Increased	✓	12	3 meetings
IPCG	Maintained	✓	12	3 meetings
PCD	Maintained	✓	19	8 meetings
ABAB	Increased	✓	15	4 meetings
AFM RT	Maintained	✓	9	7 meetings

2022 Deliverables

Goal: To foster meaningful partnerships

External Stakeholder Relationships

The APCC supports strong relationships with government partners, industry bodies and other stakeholders to promote a consistent and coordinated approach to government procurement.



- Academy Global
- ArcBlue
- Asset Management Council
- Auditor Generals
- Chartered Institute of Procurement and Supply (CIPS)
- Commercial Officers Group
- Comprara
- Independent Commissions Against Corruption (ICAC)
- Kiah Consulting
- Local Buy
- Local Government Associations (LGA)
- Local Government Procurement (LGP)
- Melbourne University
- Pro Leaders Academy
- Procurement and Supply Australasia (PASA)
- Public Service Comissions (PSC)
- QinetiQ
- SCC Consulting
- SkillsIQ
- Wellington School of Business and Government
- World Commerce & Contracting (WorldCC)



- Australasian BIM Advisory Board (ABAB)
- Australian Construction Industry Forum (ACIF)
- Australian Sustainable Built Environment Council (ASBEC)
- Austroads
- buildingSMART Australasia
- Infrastructure Australia
- Insitute of Public Works Engineering Australasia (IPWEA)
- Institute for Supply Management (ISM)
- Lean Construction
- Local Government Association Tasmania (LGAT)
- Materials and Embodied Carbon Leaders' Alliance (MECLA)
- Property Council of Australia
- Society of Construction Law
- Standards Australia
- The National Building Specifications (NATSPEC)
- Women in BIM



- Australian Sustainable Built Environment Council (ASBEC)
- Green Building Council of Australia (GBCA)
- National Australian Built Environment Rating System (NABERS)
- The Royal Institution of Chartered Surveyors (RICS)



- Australian Institute of Project Management (AIPM)
- Category and Sourcing Managers Executive (CASME)
- Chartered Institute of Procurement and Supply (CIPS)
- Procurement and Supply Australasia (PASA)



- Australian Packaging Covenant Organisation (APCO)
- Circular Australia
- Medical Technology Association of Australia (MTAA)
- Office of Supply Chain Resilience (OSCR)
- Therapeutic Goods Administration (TGA)

2022 Deliverables

Goal: To create a modern, innovative, and fit for purpose Public Sector procurement and construction profession

Health Procurement

To drive contemporary practices across health procurement, the Australia & New Zealand Health Procurement Roundtable (ANZHPR) Data & Analytics Working Group held discussions on emerging topics such as automation, and advancements in data and analytics. To lay the foundation for cleaner automation processes, members intensified discussions regarding best practice in product data quality throughout the supply chain.

The Data & Analytics Working Group members are collectively focused on uplifting supplier data in the [National Product Catalogue \(NPC\)](#) as a 'single source of truth' for Health procurement. Greater use of the NPC by suppliers will drive consistency in healthcare data.

Education Procurement

Procurement of Education Goods and Services Special Interest Group (EDUSIG) members explored buy-local opportunities for businesses in local supply chains and avenues to enhance those opportunities.

Construction Procurement

Construction and Asset Management Special Interest Group (CAMSIG) members have worked together to draft the 'Pathway to Environmentally Sustainable Infrastructure and Construction Procurement – A Best Practice Guide'.

Work on the 'Upfront Collaboration' and 'Risk Allocation' research papers continues. Leading strategies are important to capture and share, enabling members to respond to the fast pace of change being experienced by the building and construction industry.

The Australasian Building Information Modelling Advisory Board (ABAB) is working on 'BIM Benefits Metrics' to be applied across a range of different types and sizes of government projects to help government and industry deliver projects more effectively. The collation of national data and comparisons will demonstrate the value to government of investing in a client-led BIM framework and system.

2022 Deliverables

Goal: To develop and/or share leading procurement and construction practice

Public Procurement

This year, the Strategic Procurement Special Interest Group (SPSIG) members initiated a Procurement Function Performance Benchmarking. The intelligence collected from the Benchmarking process will offer insight into the different procurement functions across government and the subsequent analysis will help to drive consistency and process improvements across jurisdictions.

SPSIG established the Environment, Social and Governance (ESG) Roundtable to support members and share best practice in leveraging procurement as a strategic tool to drive social and economic outcomes.

Health Procurement

The Australia & New Zealand Health Procurement Roundtable (ANZHPR) introduced discussions on critical health procurement topics such as providing internal market comparisons for clinical waste and Enteral Nutritional Support Products with a view to more informed supplier negotiations, and insights into current management and future directions for new commodity agreements such as robotics, which is a rapidly developing area in health care.

Education Procurement

The Procurement of Education Goods and Services Special Interest Group (EDU SIG) is exploring strategies and innovative solutions to achieve increased engagement of Indigenous Contractors to improve social outcomes.

Government Property

The Government Property Group (GPG) and Strategic Procurement SIGs recently convened an Electric Vehicle Roundtable to consider infrastructure and charging station capability in government owned and leased buildings. This cross collaboration amongst APCC special interest groups established connections and best practice ideas to help influence and inform this important topic moving forward.

Net Zero and carbon emissions continue to have high importance and environmental impacts are top of mind for GPG SIG members.

2022 Deliverables

Goal: To unlock greater value from government procurement and construction

Health Procurement

ANZHPR commenced the exploration stage for collaboration on Environmental Sustainability in health care. Scans commenced in the Catering Category Working Group to determine a starting point included information relating to Single Use Plastics (SUP) bans and alternatives, and waste reduction in food services. 2022 discussions in this Working Group were heavily influenced by ESG factors which will be a major focus of the broader 2023 Workplan.

Construction Procurement

Australasian BIM Advisory Boards' members have continued developing the [Facility and Asset Management Digital Roadmap Generator](#).

The Generator's purpose is to enable asset owners and operators to realise value from Building Information Modelling (BIM) enabled asset information, techniques, analyses, and automation to increase the use of BIM within the Asset Management function.

An Australian Research Council grant application was submitted with 12 sponsors and supporters. By mid-2023 we will receive feedback on the outcome of the application.

Public Procurement

The ICT Commercial Strategies SIG enabled members to share materials, experience and intelligence that increased the opportunity for savings and process improvements across jurisdictions. Meeting topics included each jurisdictions respective experience with major products such as Microsoft Support Services, ServiceNow, SAP, Adobe, Amazon Web Services, and Microsoft Azure.

Cross-jurisdictional comparison and analysis of the contract formation phases to delivering on Indigenous Procurement Policy intent are in progress, with the contract management benchmarking phase underway and comparisons and analysis nearing completion in December 2022.

2022 Deliverables

Goal: To unlock greater value from government procurement and construction

Procurement Capability Development Forum

The Procurement Capability (PCD) Forum made a submission to the Australian Bureau of Statistics to advocate for the formal observation of Procurement and Contracting as a stand-alone profession.

A supplementary submission to the Australia and New Zealand Standard Classification of Occupation (ANZSCO) Classification Review was made through ABS later in the year. Currently, there is disparate terminology being used within Australia and New Zealand sectors and organisations, which often does not reflect the specialist capabilities a procurement professional requires. This then impacts on how procurement positions are structured, and their job descriptions. This can then result in those without sufficient knowledge, skills or experience being engaged, and the position not delivering its potential value.

The launch of the publication 'A Good Practice Guide: Introducing a Procurement New Starter Program' is imminent, developed in response to labour market dynamics and skill shortages in the employee market. Proactive government employers will look to establish and/or maintain competitive and effective new starter (or entry level) programs to enable a sustainable procurement talent pipeline. This Guide takes best practice across existing practices in Australia and New Zealand and brings it together for candidates entering the space for the first time.

PCD Forum members developed and disseminated the 'Engagement and Retention of your Procurement Staff' flyer in response to the risk of losing existing procurement talent to other agencies and the private sector.

2022 Deliverables

Goal: To reduce the cost of doing business with government

Public Procurement

The Digital Procurement (DP) SIG provided a forum for members to share technology and processes that improve data visibility and make it easier for suppliers to do business with government. Throughout 2022, ACT members shared how they used Power BI to transform their data and reporting services, NSW shared its Social Procurement Reporting Engine, and its Digital Signature Platform, Commonwealth's Digital Transformation Agency shared its Buy ICT Workflow for Software and Digital Marketplace, and QLD shared its Procurement Data and Analytics Strategy.

Construction Procurement

The Construction and Asset Management (CAM) SIG have produced a publication titled 'Risk Allocation of Subsurface Conditions' The paper, soon to be released, identifies three primary risks, and explores issues including how to allocate risk; how to manage the likelihood of a potential latent condition, and how to assess and then manage the contractual treatment of the latent conditions. The document then discusses the pros and cons of how each issue might be addressed, and options for managing the issues.

The imminent release of the 'Buying in Digital Engineering (DE) Services – Making it easier to do business with government' guide will assist government agencies procure DE services meeting the capability standard set by ABAB. This initiative supports agencies to be 'wise buyers' in an emerging sector. By government asking for high standards, industry will respond; a great example of being on the front foot and driving national consistency.

Government Property

Government Property Group (GPG) SIG members held key discussions around the safe return of the workforce to the office whilst utilising flexible working arrangements, activity based working and further development of co-working HUBs.

Media Coverage

Four communiques were distributed following each ABAB meeting – through the [ABAB](#) network and through APCC’s social media pages. The latest communique was released in [October 2022](#).

POST MEETING
COMMUNIQUE



The APCC Newsletter – four newsletter releases were distributed to our network in 2022, in [March](#), [July](#), [October](#) and [December](#). The newsletter provides periodical updates on developments in each of our programs, as well as relevant, current resources and announcements from government agencies, industry bodies and specialist consulting firms.

Following it’s first in-person meeting in three years, the APCC Council released a post-meeting communique on 16 September 2022.

[Read it on our LinkedIn page.](#)



Australasian Procurement & Construction Council Inc (APCC)
Governments working together

World Leaders Find Procurement is Mightier Than the Sword



To celebrate World Sustainable Procurement Day on March 21, the APCC released an article titled [“World Leaders Find Procurement is Mightier Than the Sword”](#) which was re-published by multiple outlets including Government News, Public Sector News and Public Spectrum.



Australasian Procurement and Construction Council Inc.

Suite D, 2 Geils Court, DEAKIN ACT 2600

Tel: +61 2 6285 2255

info@apcc.gov.au

www.apcc.gov.au