



AUSTRALASIAN **PROCUREMENT** AND
CONSTRUCTION **COUNCIL**

BENEFITS & HIGHLIGHTS

2020 Annual Summary

Who we are

APCC is a unique forum that brings together public sector senior executives and practitioners, to optimise procurement, construction, asset management and property management outcomes through collaboration and leadership.

What we do

APCC takes members beyond a single jurisdictional approach and leverages the expertise of the whole, reducing duplication of effort and providing opportunities to improve value for money outcomes from every procurement dollar spent.

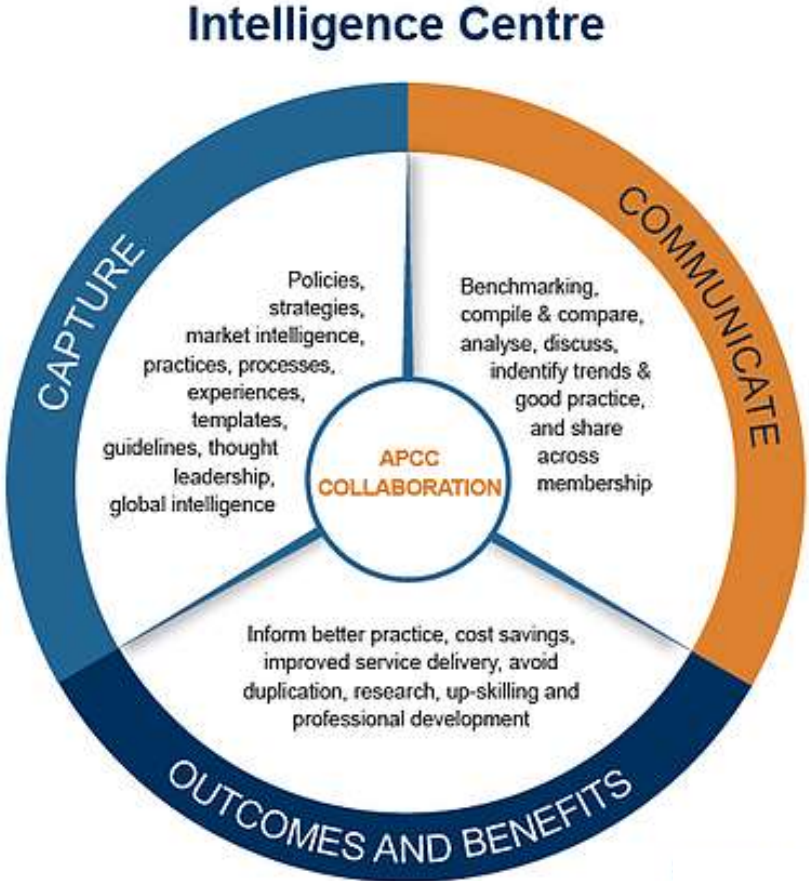
How we do it

Our work program is dynamic and adapts to the current priorities of our members. Where there is commonality, we bring together communities of practice to broaden the viewpoint of a single jurisdiction, giving access to solutions which deliver value-for-money outcomes.

Each of our groups produce a 12-month work program that reflects current trends, emerging practices and jurisdictional priorities. The work programs directly reflect the overarching direction of APCC, as set out in its Strategic Plan.










Collaboration & Leadership

APCC membership helps staff deliver the greatest possible value for your organisation, stakeholders and clients. We source information that crosses internal and external boundaries, and is often not available through any other mechanism.



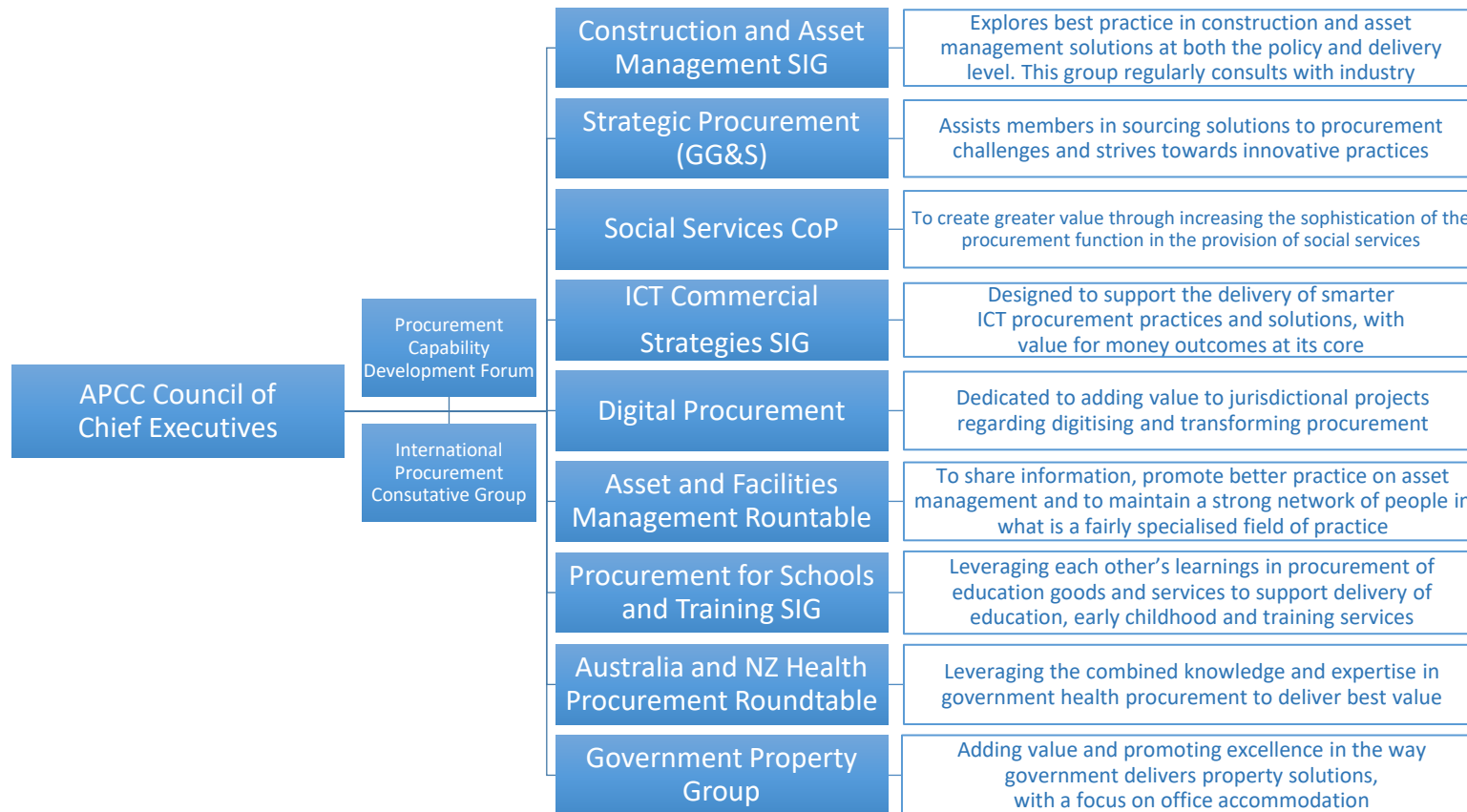
Benefits

The APCC takes its members beyond a single jurisdictional approach, providing access to an Australasian collective of leaders in the four discipline areas of procurement, construction, asset management, and property management, to generate innovative solutions. The APCC is both an Intelligence Centre for its members, and an overall leader in Advancing Procurement.

 <p>We source information for our members that crosses internal and external boundaries</p>	Therefore, Members:
 <p>This information is not available through any other mechanism</p>	 <p>Avoid duplication in effort and resources</p>
 <p>Insights allow staff to deliver the greatest possible value</p>	 <p>Leverage the expertise and experience within the membership, contributing to professional development</p>
 <p>Agencies can derive significant savings and efficiencies in spend, time and effort through development of best practice, and sharing of approaches, documents and materials</p>	 <p>Access innovative business solutions, strategies, materials and tools</p>
	 <p>Participate in opportunities to buy and build better</p>
	 <p>Have the opportunity to compare and improve</p>

Program Structure

Over 2020, APCC concentrated on the following procurement streams as depicted in our core program structure.



In addition to our core streams, we continued to convene two forums to enable collaboration with the construction industry:

- Australasian BIM Advisory Board (ABAB) – government and industry representatives collectively promote and provide leadership on best practice and consistent approaches to Building Information Modelling (BIM) practices, standards and requirements.
- Strategic Forum for the Australasian Building and Construction Industry – an initiative between APCC and the Australian Construction Industry Forum, to act as an entry point and significant interface between government and the building and construction sector to drive greater productivity.

At a glance

APCC's role in fostering working relationships that support the needs of every member has never been as important. A first for the APCC, more than 100 agencies engaged through the APCC to develop innovative, cooperative, and consistent approaches to procurement and construction. This is a 77% increase on last year demonstrating governments' desire to maximise the benefits of collaboration.

The number of agencies who are financial members of APCC remains at 36. Against the above growth in engagement, we envisage a growth in financial members in 2021.

The APCC established two important communities of practice in 2020. The first being the Social Services Procurement Community of Practice, and the second being the Indigenous Procurement Policy Roundtable.

The APCC was an important mechanism for members to reach-out to peers at a time when new procurement solutions were required quickly. In addition to the normal array of meetings, the APCC convened 12 dedicated Covid-19 information exchange sessions.

The APCC continued to build important stakeholder connections, collaborating with 60 different organisations to achieve our goals. Building partnerships with external stakeholders is critical to successfully delivering on the APCC's objectives.



New releases for 2020

Release of the revised 2012 **Guide to Integrated Strategic Asset Management** to reflect the introduction of Asset Management ISO standards and the strong emergence of whole of life and value for money considerations, particularly around sustainability.

In a first for APCC and Australasia, the comprehensive **ANZ Procurement Capability and Workforce Development Strategy** was released. Delivery of the Strategy will professionalise the workforce with the knowledge and skills to deliver compliant value for money procurement outcomes.

New Initiatives in 2020

Register of Contracts to enable identification of opportunities and to start discussions on commercial strategies through to group-buying.

Providing clear guidance for agencies looking to undertake an Activity Based Working project through the development of Part B 'Change Management Guide' and Part C: 'Information Technology'.

Industry-Government project to Improve Collaboration and Communication across parties involved in a construction project.

Industry-Government project to Improve Risk Allocation in Construction Contracting.

Reached agreement to develop technical proof of concept to test supplier data sharing. This will support the aim of driving efficiency and improvements for all stakeholders and allowing governments to start building more meaningful supplier profiles.

ABAB significantly progressed development of BIM Metrics to be embedded into projects and benchmarked over time to identify, through evidence, the true value to government from the adoption of BIM.

Developing a Proof of Concept for a Digital Asset Management Roadmap Tool. This will enable asset owners and operators to realise value from BIM enabled asset information, techniques, analysis and automation, in order to increase the use of BIM within the Asset Management function.

Wider use of the National Product Catalogue (NPC) as a central point of truth for suppliers and buyers, resulting in 'provide once and share multiple times.'

Commenced diagnostic benchmarking of the public procurement function to identify opportunities for performance improvement through reliable data.

Strategic Plan 2018-2021

The Plan articulates the direction of the APCC - as set by the Council of Chief Executives - delivered through the work of the Special Interest Groups, Interactive Roundtables and Working Groups via their initiatives, publications and work plans. The deliverables are reviewed annually to ensure the focus is refreshed to match the dynamics of government procurement.

COLLABORATION

GOAL: To enhance jurisdictional collaboration	STRATEGIES 2018-2021	Facilitate a work program that reflects Members' current priorities, which is also responsive to future requirements, and explores new approaches	Maintain a coordinated program of networking opportunities to address common interests and share case studies	Maintain a national suite of policies and practices that are accessible by Members and fit for purpose	Identify and collaborate with relevant external stakeholders	Share policies, principles and practices through the national forum to support activities at the local level		2020 DELIVERABLES	Current library of jurisdictional information to support local decision-making, including a range of cross-jurisdictional scans and comparisons in priority areas	A growth in Members' engagement across all levels of the APCC	Communities of Practice that target Members' priorities and opportunities to capture benefits and savings	Membership levels, are, at least, maintained	Stakeholder engagement that delivers value and supports the APCC Work Program

SMARTER SOLUTIONS

GOAL: To enable smarter procurement, construction, asset management and property management solutions	STRATEGIES 2018-2021	Foster a strategic approach to the governance and management of activities	Identify those procurement and construction trends globally, including innovation and new technology, which will impact on how Australasia enhances procurement, business systems and IT systems	Facilitate opportunities to have joined-up sourcing discussions and, where appropriate, cross-jurisdictional common use arrangements	Identify opportunities and develop solutions to take procurement, construction, asset management and property management to the next level of performance	Support the leveraging of procurement as a strategic tool to drive social and economic outcomes		2020 DELIVERABLES	Develop a register of jurisdictional common use arrangements and panels (leveraging one another's contracts)	International engagement and trend awareness in areas of common interest	Identification of the next generation of procurement practices and explore opportunities to pilot through the APCC	Partnerships that enable Members to stay current and adapt quickly to disruptive influences	Comparative analysis in areas of common interest and where member value has been identified

ELEVATED PROFILES

GOAL: To elevate the profile of procurement, construction, asset management and property management across the public sector	STRATEGIES 2018-2021	Promote the strategic value of procurement, construction, asset management and property management across government	Support a public sector procurement, construction, asset management and property management workforce that reflects changing government requirements	Partner with relevant stakeholders to drive a national agenda to professionalise procurement	Support consistency of procurement professionalisation approaches	Capability development in new fields and disciplines	Maximise opportunities to rebrand and improve the recognition of procurement and construction as a strategic instrument of government	2020 DELIVERABLES	A tool kit of best practice in building capability and maturity within procurement, construction, asset management and property management	Industry and education sector partnerships that enable greater recognition of the strategic value of the four disciplines	Library of current strategies and training materials for access by all Members

2020 Deliverables

Goal: To enhance jurisdictional collaboration

	SPSIG	CAMSIG	ICTSIG	SSP CoP	EDUSIG	ANZHPR	GPG	DPSIG	IPCG	PCD	ABAB	AFM RT
Maintain current library of jurisdictional information	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans maintained	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans maintained	Number of cross-jurisdictional scans maintained	Number of cross-jurisdictional scans increased	Number of cross-jurisdictional scans maintained	Number of cross-jurisdictional scans maintained
Growth in Members' engagement	Increased	Stable	Decreased	Increased	Decreased	Stable	Stable	Stable	Stable	Stable	Increased	Stable
Communities of practice that target Member's priorities (incl. technical working groups)	✓	✓	✓	✓	✓	✓	✓			✓	✓	✓
Membership levels, at least, maintained	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Number of regular professionals engaged on SIGs & number of 2020 meetings	10 ----- 5 meetings	11 ----- 4 meetings	9 ----- 5 meetings	14 ----- 6 meetings	9 ----- 3 meetings	12 ----- 4 meetings	15 ----- 6 meetings	11 ----- 9 meeting	15 ----- 4 meetings	12 ----- 7 meetings	20 ----- 4 meetings	6 ----- 2 meetings

2020 Deliverables



Goal: *To enhance jurisdictional collaboration*

Highlights

APCC Directorate

- Maximising global networks to monitor trends, innovation and new practices in procurement and construction. Example: OECD engagement and membership of the Commercial Officers Group.
- Discussions regarding COVID-19 impacts and learnings to support one another and identify what can be taken forward.
- Commonwealth Department of Defence and NT Department of Corporate and Digital Development membership at the APCC Council level.
- Tasmania's engagement as a guest at APCC Council level.

Strategic Procurement Special Interest Group (SPSIG)

- Commenced a dedicated community on Indigenous Procurement Policy indicators enable insight into the success factors (or otherwise) of jurisdictional Indigenous Procurement Policies.

Australia and New Zealand Health Procurement Roundtable (ANZHPR)

- PHARMAC (NZ) joined Health Procurement.
- Collaborating with the Therapeutic Goods Association to better understand and forward plan for upcoming legislative changes.

Government Property Group

- Convened a *Women in Government Property Forum* to enhance female participation in the sector.
- Development underway of a centralised government property register.
- Formed a partnership with the Workplace Network (global group with the headquarters in Canada) to exchange ideas, strategies and solutions on property policy development and administration.

Digital Procurement

- Continued discussions with the Commonwealth Australian Taxation Office regarding data validation and accessibility of Australian Business Registry data.

Education Procurement

- Connected with the Department of Education UK regarding implementing protective measures in education for the return to childcare/school settings.

Social Services Procurement

- Established the Social Services Procurement Community of Practice to improve value-add from increasing the sophistication of the procurement function in the provision of social services.

2020 Deliverables

Goal: *To enable smarter solutions*

	SPSIG	CAMSIG	ICTSIG	DPSIG	SSP CoP	EDUSIG	ANZHPR	GPG	IPCG	PCD	ABAB
Broker/leverage cross-jurisdictional common use arrangements							✓				
International engagement in areas of common interests	✓	✓		✓				✓		✓	✓
Identify next generation procurement practices	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓
External partnerships that enable Members to stay current and adapt quickly	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓

2020 Deliverables

Highlights

Strategic Procurement

- Commenced diagnostic benchmarking of the public procurement function to identify opportunities for performance improvement through reliable data.
- Register of Contracts to enable identification of opportunities and to start discussions on commercial strategies through to group-buying.
- Category-Specific Interactive Roundtables: Travel and Contingent Labour discussions; and Interactive Roundtable on Indigenous Procurement Policies, and Non-Health Personal Protective Equipment (PPE).

ICT Commercial Services

- Register of Contracts to enable identification of opportunities and to start discussions on commercial strategies through to group-buying.

Construction and Asset Management Special Interest Group (CAM SIG)

- Industry-Government project to *Improve Collaboration and Communication* across parties involved in a construction project.
- Industry-Government project to *Improve Risk Allocation in Construction Contracting*.

Digital Procurement Special Interest Group (DPSIG)

- Reached agreement to develop technical proof of concept to test supplier data sharing.

Government Property Group (GPG)

- Exploring the opportunity to support integration in asset management and whole of accommodation lifecycle by developing an *Asset Management and Capability Framework*.

Australia and New Zealand Health Procurement Roundtable (ANZHPR)

- Register of Contracts established to enable identification of opportunities and to start discussions on commercial strategies through to group-buying.
- Scan of jurisdictional sourcing approaches to COVID-19 including information management and required suppliers.
- Category Working Groups for Medical Equipment, Catering, Prostheses, Pharmaceuticals, Data and Analytics, and Locums and Agency Nursing. Interactive Roundtable for Sutures.

Australasian BIM Advisory Board (ABAB) (APCC is the governing body)

- Development of BIM Metrics to be embedded into projects and benchmarked over time to identify, through evidence, the true value to government from the adoption of BIM.
- Developing a Proof of Concept for a *Digital Asset Management Roadmap Tool*.

Publications delivering on this goal

- Revision of *2012 Guide to Integrated Strategic Asset Management*.

Deliverables

Goal: *To elevate the profile of procurement*



	SPSIG	CAMSIG	ICTSIG	DPSIG	SSP CoP	EDUSIG	ANZHPR	GPG	IPCG	PCD	ABAB
A tool kit of best practice in measuring capability and maturity										✓	✓
Industry and education sector partnerships								✓		✓	✓
Library of current professional development strategies and training materials						✓				✓	✓

Highlights

APCC Directorate

- Brokered another year of savings in excess of 80% with CASME – This exclusive offer allows our APCC community access to CASME packages starting from \$1500 to complement APCC’s suite of activities.
- Brokered one year membership for interested APCC members to the Commercial Officers Group suite of commercial contracting resources, including training.

Procurement Capability Development Forum (PCD)

- Established and commenced implementation of the comprehensive *ANZ Procurement Capability and Workforce Development Strategy*. Delivery of the Strategy will professionalise the workforce with the knowledge and skills to deliver compliant value for money procurement outcomes.

Government Property Group (GPG)

- Exploring secondment opportunities across jurisdictions to share intelligence and for professional development.
- Continuing to work on strategies to attract youth into the government property profession

Publications delivering on this goal

- *ANZ Procurement Capability and Workforce Development Strategy*



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